

The logo for AmpliFund, featuring the company name in a white sans-serif font with a small green icon of three horizontal bars of increasing height to the right.

AmpliFund

Tools for Compliance:

Combining Process and Software to
Improve Statewide Grant Reporting

Presented by Adam Roth

About Adam Roth

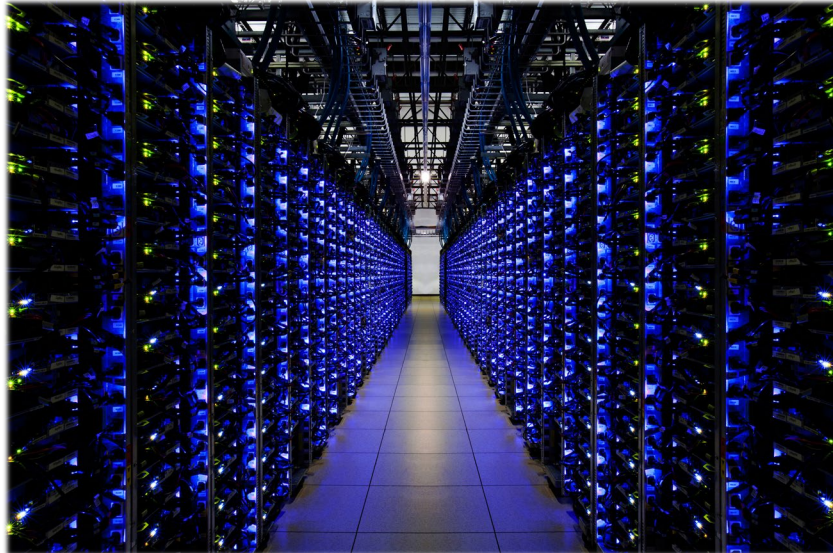
- Adam Roth is the founder and President of StreamLink Software, a privately held company offering AmpliFund, the leading enterprise grant management software.
- Adam works closely with industry and government officials to facilitate the development of improved regulatory guidelines for managing grant funding using standardized data structures, speaking frequently on the topic to audiences around the country.
- As a result of his work, he was honored with the NGMA Impact Award/Private Sector for exceptional contributions to advancing the field of grant management.

Culture Change in DC and Around the Country?



What The DATA Act Means for Recipients

What It Means For Recipients



May 2018

Standardizing
All Data and
Getting it in a
Machine
Readable
Format

What It Means For Recipients



**Forces Systemization of Process for both Financial
(Current) and Performance (Future) Reporting**

What The UGG Means for Recipients

New UGG Requirements – Recipients



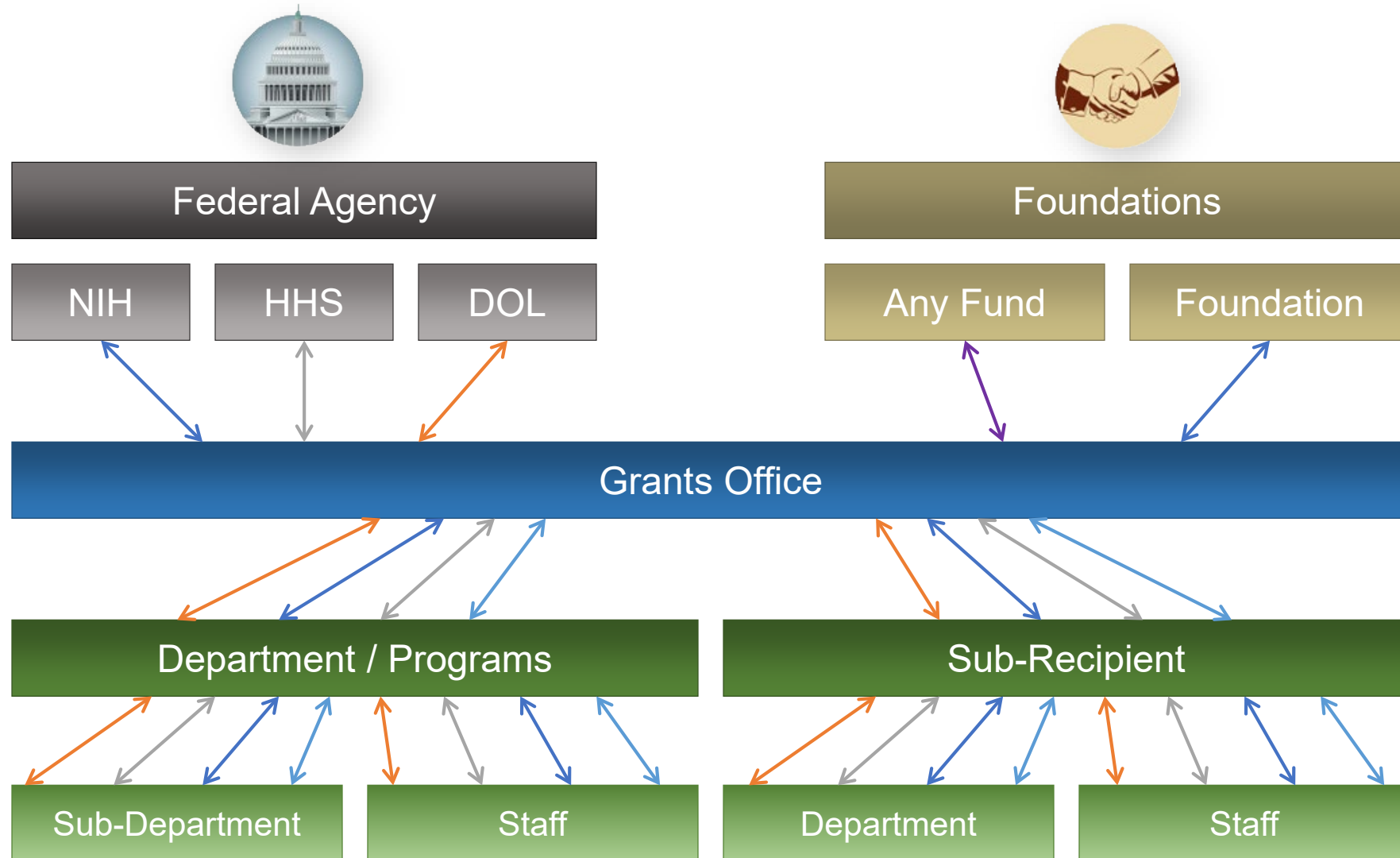
Performance for
Accountability

New UGG Requirements – Recipients

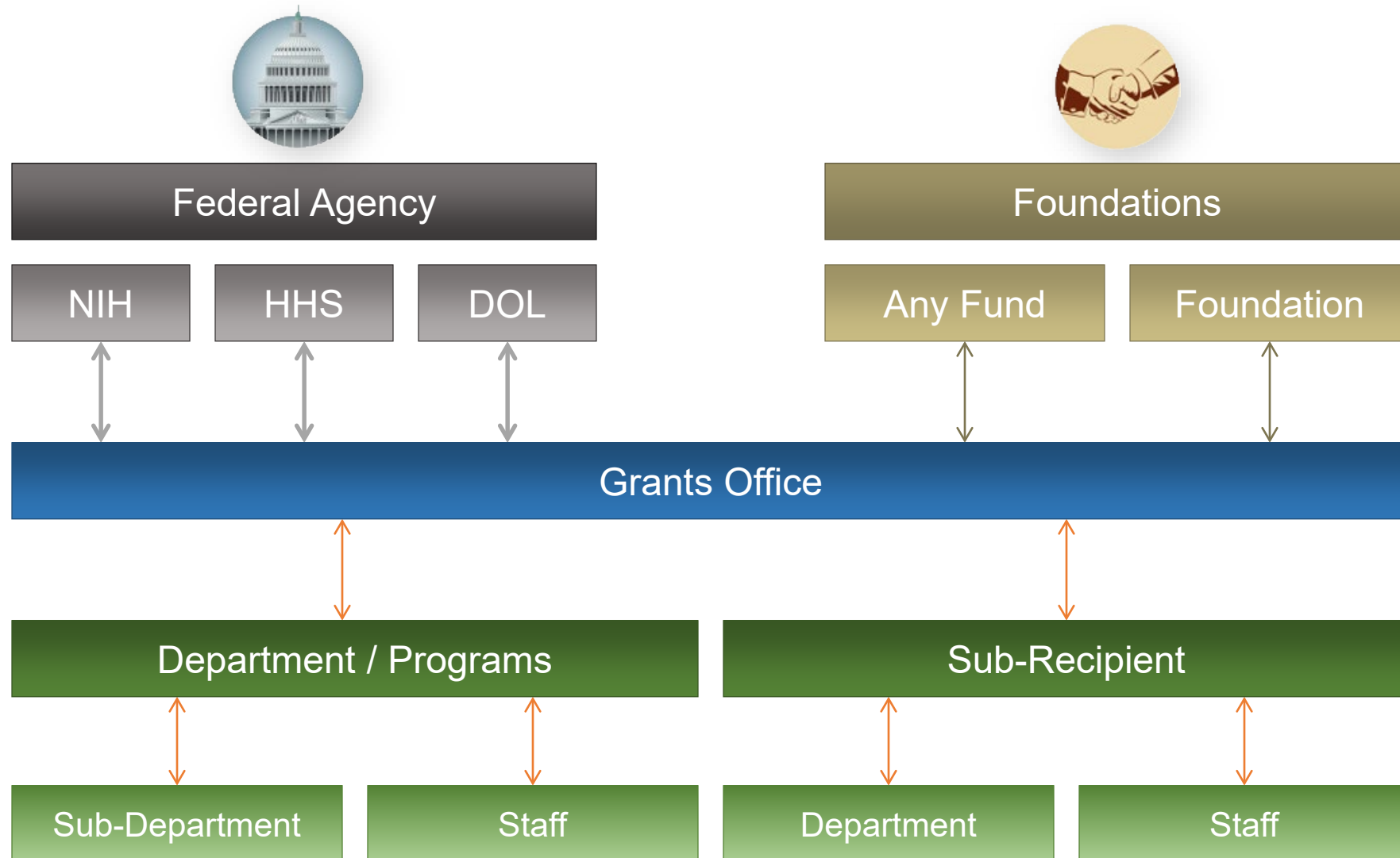


Standard Business
Processes & Data

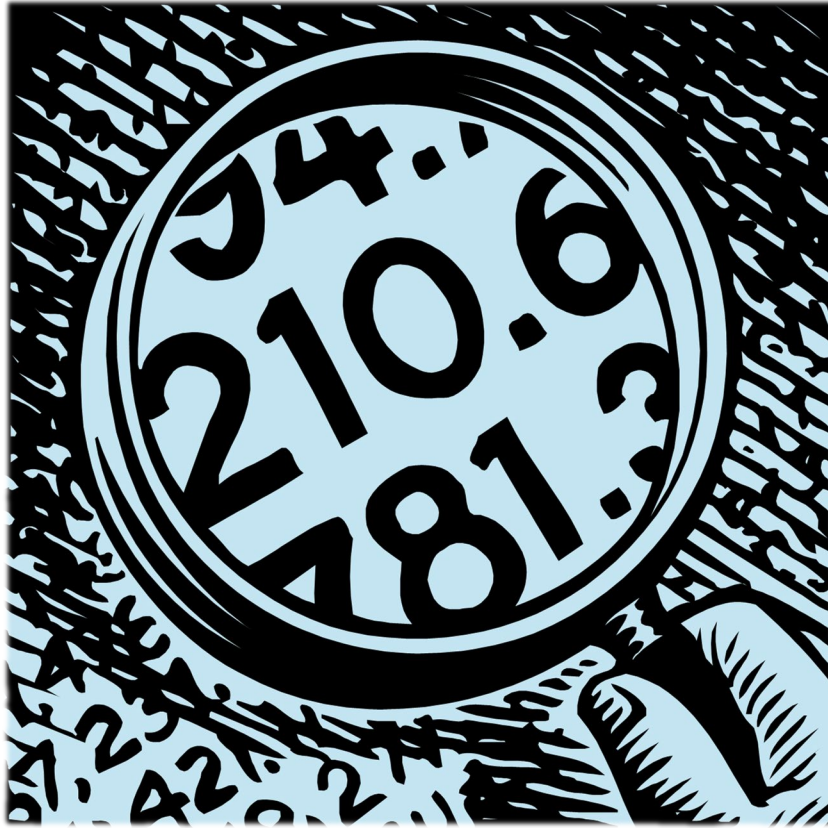
Typical Grant Management



Standardized System for Grants



New UGG Requirements – Recipients



Consistent &
Transparent
Treatment of Costs

(SUBS!!!)

The GREAT Act



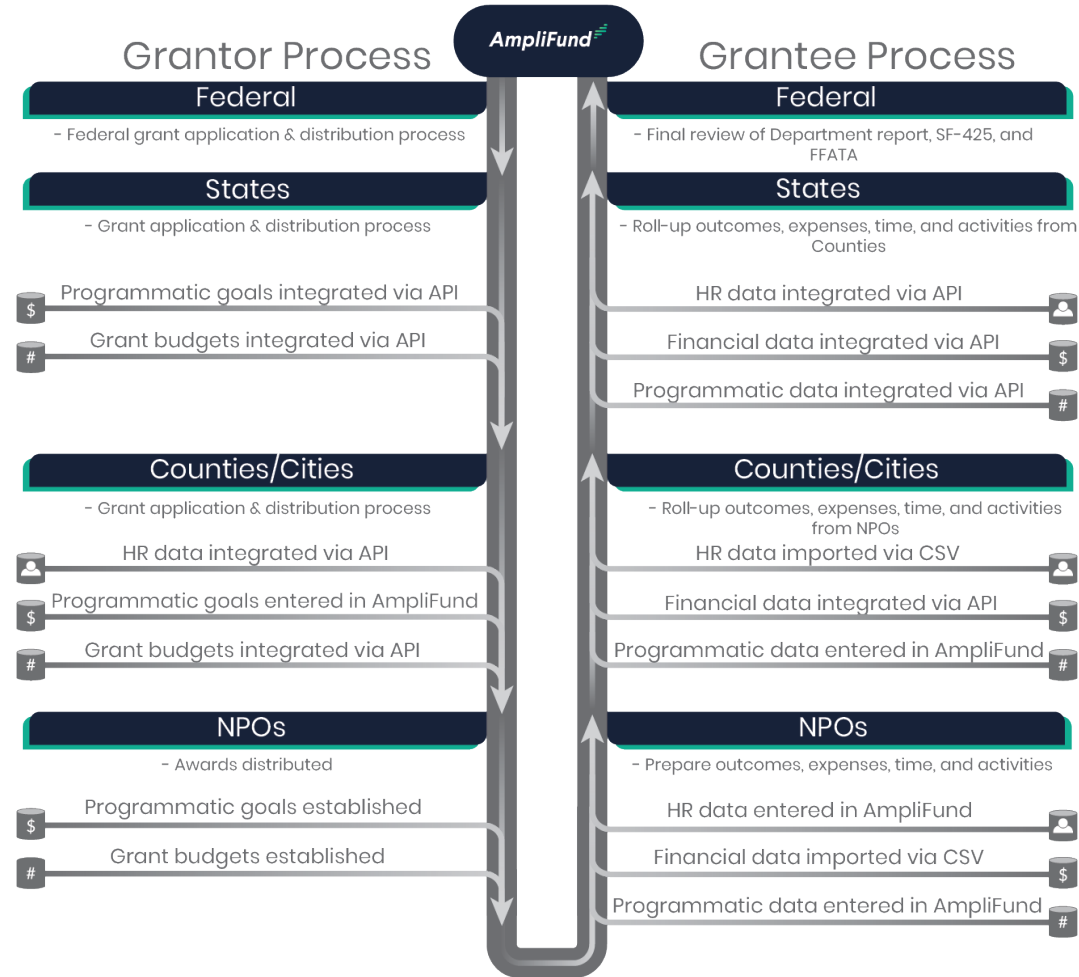
System Considerations

What is Critical in an Enterprise Grant System?



- Data ..Data ..Data
 - Compliance & reduce recipient burden
- Supports the Full Grant Lifecycle
 - Single integrated process between and across organizations
- Configurability
 - Scalability and reducing Total Cost of Ownership

How We View Grant Management Data



A Grant Management Solution for Every Phase



Configurability Out - of - the - Box

Collection

Create new data collection forms and extend existing forms to capture all areas of the grant process.

Documentation

Create documents such as award letters and grant agreements using organizational templates merged with AmpliFund data.

Integration

Leverage API and data mart for real - time data transfer between internal business systems and AmpliFund.

Reporting

Create relevant, meaningful cross - object reports using data elements throughout AmpliFund.

Security

Design multi - departmental organizational structures with complete data rollup and visibility.

Visualization

Create and publish custom dashboards tailored for maximum impact.

Workflow

Configure advanced workflows to support required internal business processes.

The Value of a System Post Implementation

Drive Accountability

- Ownership assigned to individuals responsible for performance
- Add new data & workflows for pursuit of grant opportunities
- **Increase revenue by 15% in year one with Research**

Create Transparency

- Improve business process uniformity
- Reduce manual processes used to capture detailed performance data and generate reports
- Integrate with existing systems to streamline efforts
- **Increase drawdown by around 30% in year one**

Build Capacity

- Visibility into the end - to - end grant management process, from award initiation to close out
- Capture all grant related data, including documents, for easy analysis
- Holistic view of funding and expenditure details
- **Reduce administrative time by 72%**

Implementation Considerations

Enterprise Implementations Structure

Central Grants Office

Central Grants Office driving Implementation across all State Agencies

- Single point of contact for state -wide grant initiatives and project management
- Standardization across state from start

Single PMO

Central Project Management Office coordinating across participating groups

- Single point of contact for project management
- Standardization is driven by early adopters

Individual Implementations

Separate implementations driven by individual groups priorities and schedules

- Unique contact/s for each individual agency
- Standardization is optional

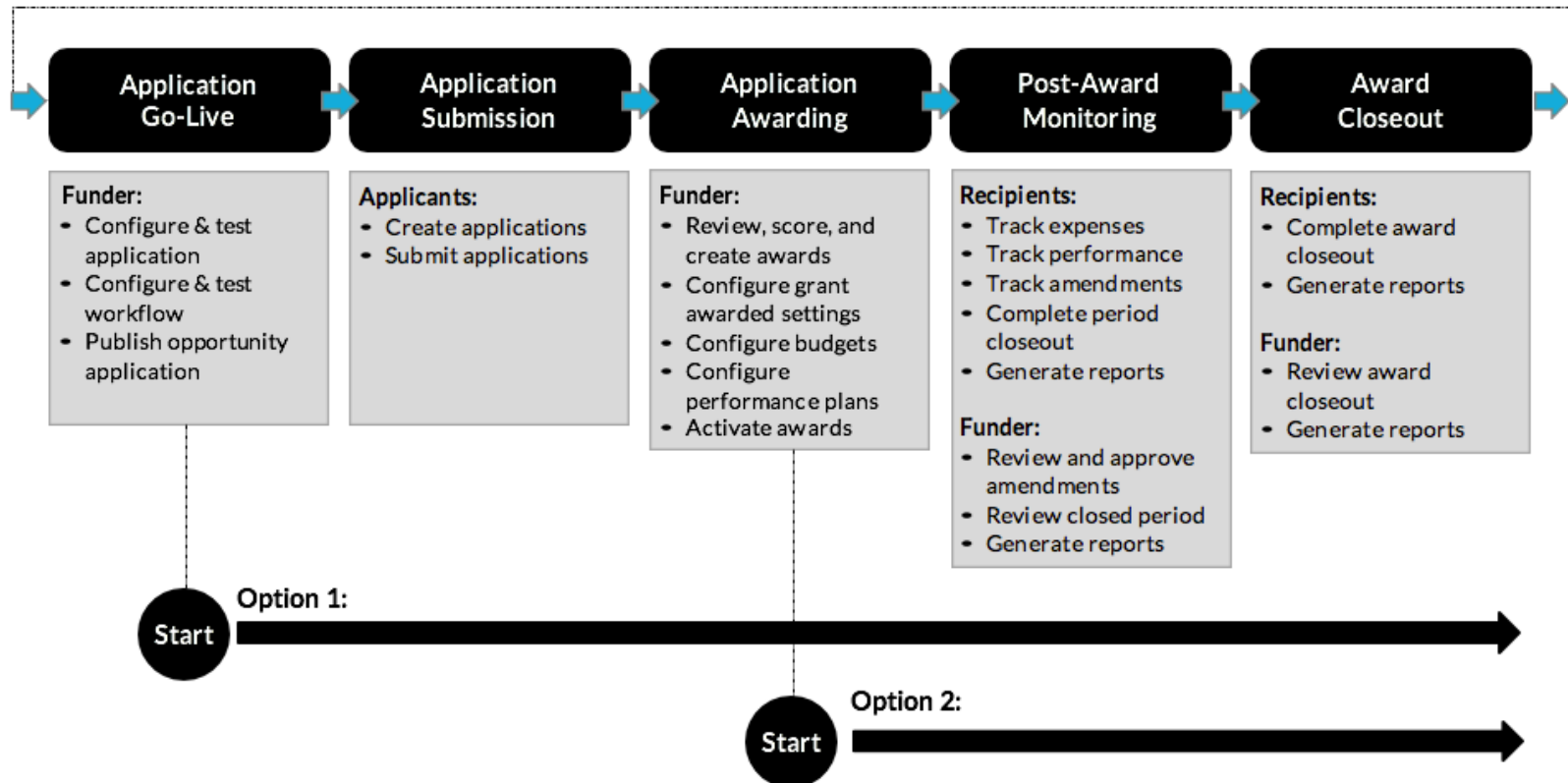
What This Means For You



Best Practices and Lessons Learned

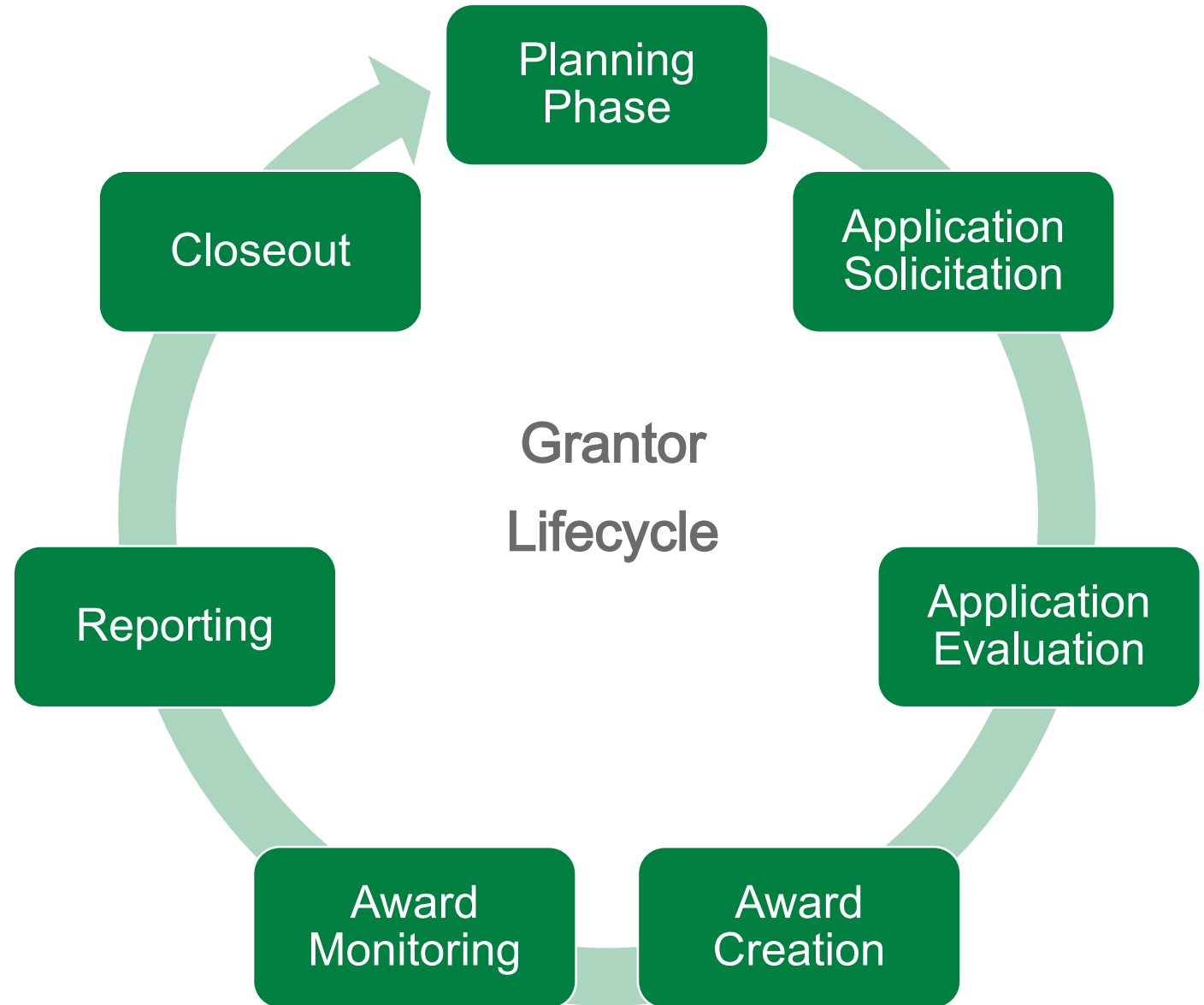
Centralized Implementation Structure

- Leverage existing infrastructure
- Complete view of organization grant initiatives
- Standardization of processes and data consistency across the organization
- Utilize existing or drive new legislation and state requirements

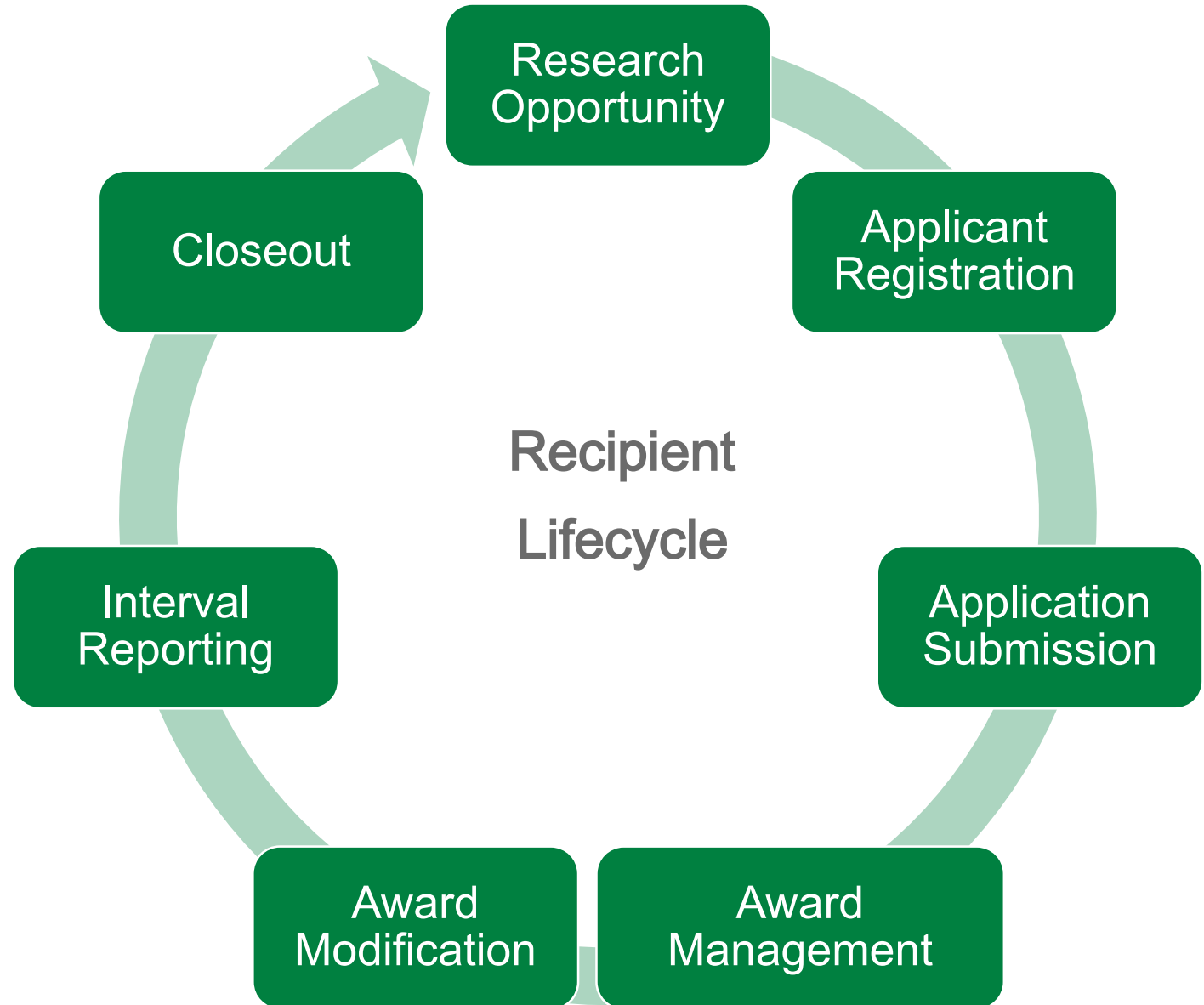


Functional Implementation Phases
 Grants Management Lifecycle starting point dictates Implementation phases.

Grantor Lifecycle



Recipient Lifecycle



Questions?