Nonprofit Revenue

- Fees for Svcs & Goods from Government Sources: 24.5%
- Fees for Svcs & Goods from Private Sources: 47.5%
- Private Contributions: 13.3%
- Government Grants: 8.0%
- Investment Income: 4.8%
- Other Income: 1.9%

Source: Nonprofit Sector in Brief 2015
National Center for Charitable Statistics, the Urban Institute
Private Contributions By Source

Total Giving: $373.4 ($ in billions)

- 71% Individuals $264.6
- 16% Foundations $58.5
- 8% Bequests $31.8
- 5% Corporations $18.5

Source: Giving USA 2016 Giving USA Foundation, Researched and written by the Center On Philanthropy at Indiana University
Private Foundations

There Are Three Main Types:

- Independent
- Company-sponsored
- Operating
Other Types of Grantmakers

Direct Corporate Giving Programs

Grantmaking Public Charities
Do Your Homework First

Foundation Directory Online
WHAT’S NEXT?

Foundation Directory Online

Introduction To Finding Grants

Introduction to Proposal Writing

Introduction to Proposal Budgeting