



# INTRODUCTION TO GRANTSEEKING

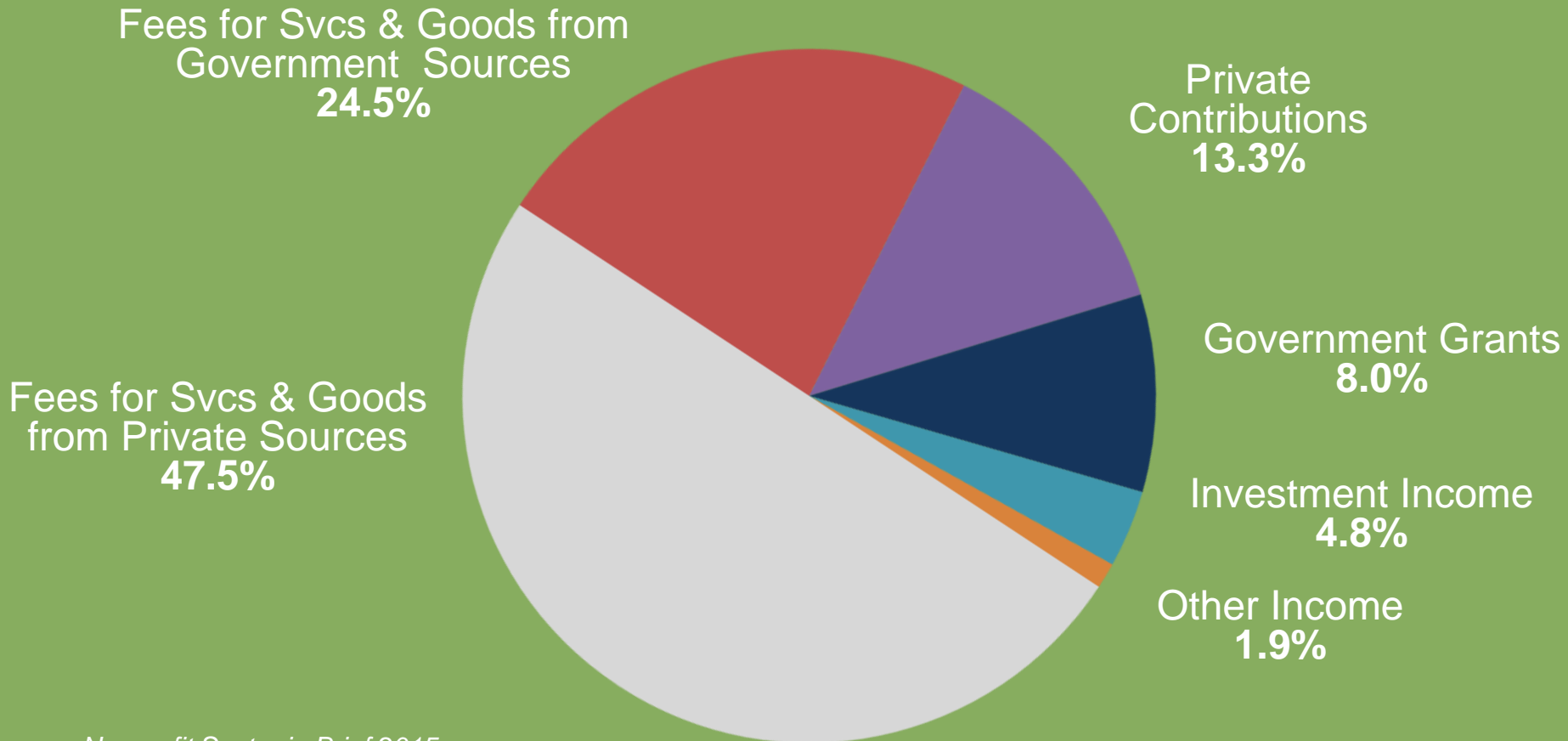
Maryland Governor's Grants Training Conference

10.29.18



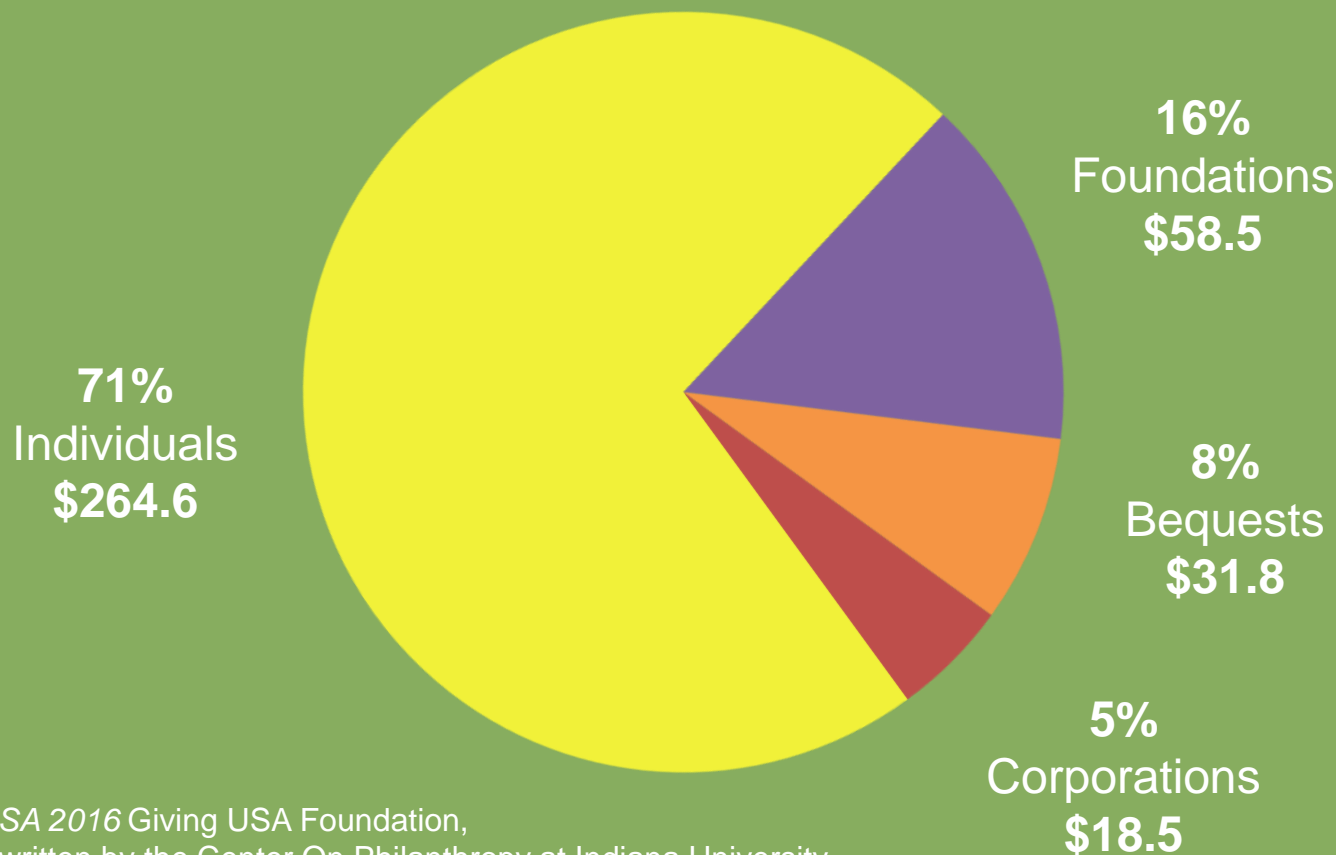
FOUNDATION CENTER

# Nonprofit Revenue



# Private Contributions By Source

Total Giving: \$373.4 (\$ in billions)



Source: *Giving USA 2016* Giving USA Foundation,  
Researched and written by the Center On Philanthropy at Indiana University

# Private Foundations

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**There Are Three Main Types:**

**Independent**

**Company-sponsored**

**Operating**

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# Other Types of Grantmakers

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**Direct Corporate Giving Programs**

**Grantmaking Public Charities**

# Do Your Homework First

## *Foundation Directory Online*



# WHAT'S NEXT?

*Foundation Directory Online*

*Introduction To Finding  
Grants*

*Introduction to Proposal  
Writing*

*Introduction to Proposal  
Budgeting*



**GRANTSPACE**  
a service of Foundation Center