

INTRODUCTION TO GRANTSEEKING

Maryland Governor's Grants Training Conference

10.29.18



Nonprofit Revenue

Fees for Svcs & Goods from Government Sources 24.5%

Private Contributions **13.3%**

Fees for Svcs & Goods from Private Sources 47.5%

Source: *Nonprofit Sector in Brief 2015* National Center for Charitable Statistics, the Urban Institute Government Grants 8.0%

Investment Income 4.8%

Other Income 1.9%

Private Contributions By Source

Total Giving: \$373.4 (\$ in billions)

16% Foundations \$58.5 71% Individuals 8% \$264.6 Bequests \$31.8 5% Corporations Source: Giving USA 2016 Giving USA Foundation, \$18.5

Researched and written by the Center On Philanthropy at Indiana University

Private Foundations

There Are Three Main Types: Independent Company-sponsored Operating

Other Types of Grantmakers

Direct Corporate Giving Programs

Grantmaking Public Charities

Do Your Homework First Foundation Directory Online



WHAT'S NEXT?

Foundation Directory Online

Introduction To Finding Grants

Introduction to Proposal Writing

Introduction to Proposal Budgeting

